

April 3, 2006

Office of the Comptroller of the Currency 250 E Street, SW Mail Stop 1-5 Washington, DC 20219

Docket No. 06-01

Ms. Jennifer J. Johnson Secretary Board of Governors of the Federal Reserve System 20<sup>th</sup> Street and Constitution Avenue, NW Washington, DC 20551

Docket No. OP-1248

Mr. Robert E. Feldman
Executive Secretary
Attention: Comments
Federal Deposit Insurance Corporation
550 17<sup>th</sup> Street, NW
Washington, DC 20429

Regulation Comments Chief Counsel's Office Office of Thrift Supervision Attn: No. 2006-01 1700 G Street, NW Washington, DC 20552

## Ladies and Gentlemen:

Cherokee Bank, N.A. appreciates the opportunity to comment on the Agencies' Proposed Guidance entitled "Concentrations on Commercial Real Estate Lending, Sound Risk Management Practices" (the "Guidance"), published in the January 13, 2006 issue of the Federal Register.

Our bank is supportive of the March 6, 2006 letter on this subject from the Georgia Bankers Association.

In addition, we would like to emphasize the following from our perspective:

- An advisory on the subject would be more appropriate than rule making. Our bank recognizes concentrations and manages the risk accordingly with additional safeguards. The current examination process successfully provides appropriate oversight of the risk management process. That examinations process is "bank specific" and recognizes that different banks have different abilities, resources and markets.
- 2. Our bank is not a "collateral lender." Still, if commercial real estate lending is constrained, we can see some banks moving to types of loans that provide weaker collateral protection than commercial real estate loans. Banks will not make fewer loans, but may seek asset based lending and consumer lending opportunities that would increase credit risk.
- 3. The proposed risk management practices appear to be blind as to geography. A commercial real estate risk in one market is not the same as another market

Again, we appreciate the opportunity to comment.

Sincerely,

Dennis W. Burnette President & CEO

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